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Dealer's

For Quantity
Discounts
Please See Page Six

TERMS AND CONDITIONS:

Prices are wholesale and for the trade only
File this price sheet apart from the catalog.

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Jan de Graaff

OREGON BULB FARMS

Box 512, Gresham, Oregon, U.S.A.

Phone: MOhawk 5-4498

Office Hours: Monday through Friday
8:30 a.m. to 4:30 p.m. Pacific Coast Time

Growers of **LILIES**—exclusively



PRICES-1963 CROP

We decided not to print a new catalog this spring. The price changes made are not so drastic as to necessitate new suggested retail prices. The new additions to our variety list are not numerous and we prefer to prepare an entirely new catalog next winter, for the 1964 season. A copy of the 1962/63 edition is being mailed to you with this price list.

Our terms of sale are those customary in our trade; 2% discount for cash payment within ten days from date on invoice; or thirty days net. We sell f.o.b. our farms. Please make all checks payable to Oregon Bulb Farms. Our business is exclusively wholesale. No orders will be accepted from parties not actually engaged in the seed or nursery trade. While we seldom fail to complete accepted orders, we reserve the right to omit any part of an order, should unexpected or unavoidable shortages occur. We do not substitute unless authorized. With our packaged collection we reserve the right to substitute equal or better varieties in any collection. Where such a substitution is made, the labels will be altered to show exact contents.

All orders shipped at purchaser's expense and risk. We exercise every possible precaution to pack bulbs safely and protect them against damage in transit. We cannot offer any guarantee to that effect. No extra charges are made for delivery to carrier, nor do we charge for containers or packing material. Charges for freight, forwarding and delivery will be collected when the bulbs arrive or, should we prepay all or part of such charges, then we will bill you. These charges are net, not subject to discount.

All quotations are f.o.b. our farms. We realize that many customers would prefer a delivered price. Since we sell all over the United States and in many foreign countries, it is impossible for us to do so. We ship most of our bulbs in chartered pool trucks, consigned to distribution centers in California, Chicago and New York. Stops for partial unloading at other points can usually be arranged.

We guarantee all varieties to be true to name and description. While we exercise the greatest care to have all stocks pure and true to name and hold ourselves prepared to replace, on proper proof, all stock that may not prove to be so, it is mutually agreed between the purchaser and the Oregon Bulb Farms that we shall not at any time be held responsible for a greater amount than the original purchase price of the stock.

Prices are quoted subject to stocks being unsold upon receipt of orders. Verbal agreements will not be considered. All orders accepted subject to satisfactory crops. By placing orders, buyers are considered to agree with our terms. If, at the time of shipment, purchasers have not settled their previous year's account, or in the case of unknown customers who cannot supply sufficiently good references, or in the case of unsatisfactory information, we shall be compelled to cancel any orders placed with us.

To offset the rising costs we must ask you to place orders of TWENTY-FIVE DOLLARS MINIMUM. Orders below that figure will be automatically billed at retail prices.

All shipments bear a certificate of inspection issued by our Oregon Department of Agriculture. It is strictly understood that our customers must assume all risks in regard to entomological or phyto-sanitary requirements of their respective states. Complaints and claims about quality supplied cannot be entertained unless made immediately upon receipt of the bulbs. No warranty is given, express or implied, and we will not be in any responsible for the results of planting or forcing any bulbs supplied by us.

KODACHROME SLIDE LECTURE

A magnificent collection of slides with mimeographed outline for a lecture on lilies is available for a \$5.00 fee.

NORTH AMERICAN LILY SOCIETY

Membership is five dollars per year and your check should be sent to Ernest Stokes, 21 Oakland Street, Lexington 73, Massachusetts.

GR.—GREX OR STRAIN; CL.—CLONE

Wholesale prices for the trade only. All prices per hundred except where noted, cases, packing free, f.o.b. our farms, subject to prior sale.
PLEASE NOTE: This price list is arranged according to the new classification as proposed at the North American Lily Society Annual Meeting—1962.

A.M.—AWARD OF MERIT
F.C.C.—FIRST CLASS CERTIFICATE

P.C.—PRELIMINARY COMMENDATION

HOLLANDICUM (umbellatum) Type		4-5"	5-6"	6-7"
Division 1 A. <i>L. dauricum</i> hybrids				
Golden Chalice Hybrids	gr.	\$20	\$24	\$30
Golden Wonder	cl.	50	60	75
Rainbow Hybrids	gr.	20	24	30
MID-CENTURY HYBRIDS Division 1 B. <i>L. tigrinum</i> hybrids				
Cinnabar, red	cl.	30	36	45
Croesus, golden yellow	cl.	20	24	30
Destiny, lemon yellow, A.M.	cl.	20	26	32
Enchantment, nasturtium red, FCC	cl.	16	20	24
Fireflame, mahogany-red	cl.	30	36	45
Harmony, deep orange, A.M.	cl.	24	30	36
Joan Evans, golden orange	cl.	18	24	30
Mid-Century Mixed, all colors	gr.	16	20	24
Palomino, buff	cl.	50	60	70
Paprika, red	cl.	30	36	45
Prosperity, pure yellow	cl.	20	24	30
Sunstar, orange-red	cl.	30	36	45
Tabasco, red, A.M.	cl.	30	36	45
Valencia, soft orange	cl.	20	24	30
NEW VARIETIES Good flowering size				
Beacon, bright orange	cl.	each \$2.00		
Conquest, upright yellow	cl.	each 1.50		
Gem, upright deep red	cl.	each 1.00		
Royal Sovereign, yellow	cl.	each 2.50		
Sunspot, deep red	cl.	each 2.50		
Torch, orange	cl.	each 5.00		
TIGER HYBRIDS (late flowering) Division 1 C.				
Bounty, rich yellow	cl.	each \$3.60		
Gingersnap, orange-red	cl.	each 1.00		
Headliner, yellow	cl.	each 6.00		
Jack-pot, orange	cl.	each 1.60		
Victory, orange	cl.	each 6.00		
FIESTA HYBRIDS Division 1 D. <i>L. davidii</i> hybrids				
Bronzino Strain	gr.	\$36	\$40	\$45
Burgundy Strain	gr.	36	40	45
Citronella Strain	gr.	24	30	36
Fiesta Mixed, all colors	gr.	24	28	32
Golden Wedding Strain	gr.	36	40	45
Many Moons	cl.	36	40	45
HARLEQUIN HYBRIDS Division 1 E. <i>L. cernuum</i> hybrids				
Harlequin Mixed, All Colors	gr.	32	36	40
Rose Queen (Patterson)	each \$1.00			
MARTAGON-HANSONII HYBRIDS Division II				
	Size	5-6"	6-7"	7-8"
Achievement, ivory-white	cl.	75	90	100
Gay Lights, bronze	cl.	75	90	100
Paisley Strain, all colors	gr.	60	75	90

BELLINGHAM HYBRIDS	Size	5-7"	7-9"
Division IV - Hybrids from American native lilies			
Afterglow, red	cl.	\$ 36	\$ 45
Bellingham, mixed, all colors	gr.	24	30
Buttercup, yellow	cl.	40	50
Shuksan, orange, F.C.C.	cl.	32	40
Sunset (<i>L. pardalinum giganteum</i>)	cl.	24	30
EASTER LILIES Division V.			
6-7"	7-8"	8-9"	
L. longiflorum var. Croft	cl. \$24	30	42
L. longiflorum tetraploid	gr. 60	75	90
TRUMPET LILIES			
Division VI. Species and hybrids	6-7"	7-8"	8-9"
Black Dragon	cl. \$30	36	40
Black Magic Strain	gr. 30	36	40
Carrara Strain	gr. 40	45	50
Damson	cl. 160	175	200
Green Dragon	cl. 36	40	45
Green Magic Strain	gr. 30	36	40
Majestic Strain	gr. 120	140	150
Olympic Hybrids	gr. 24	28	32
Olympic Select	gr. 30	36	40
Pink Perfection Strain	gr. 32	36	40
Royal Gold	gr. 36	40	45
Sentinel Strain	gr. 36	40	45
AURELIAN LILIES Division VII. A.			
6-7"	7-8"	8-9"	9-10"
African Queen Strain	gr. 50	60	70
Aurelian, Mixed, all colors	gr. 30	36	40
Charity, moonlight yellow	cl. 75	90	100
Copper King Strain	gr. 60	70	80
Emerald Strain	gr. 30	36	40
Golden Clarion Strain	gr. 36	40	45
Golden Splendor Strain	gr. 45	50	60
Helios, soft yellow	cl. 60	70	80
Limelight, F.C.C., '59	cl. 50	60	70
Moonlight Strain	gr. 36	40	45
NEW VARIETIES Good flowering size			
Brass Band, golden	cl. each	\$6.00	
Emerald Isle, white	cl. each	1.00	
Golden Spur, golden	cl. each	2.40	
Goliath, white	cl. each	3.00	
Honeydew, lime yellow	cl. each	3.00	
Life	cl. each	3.00	
Luna	cl. each	1.60	
Masterpiece, golden	cl. each	6.00	
Patrician, deep gold	cl. each	2.00	
Pioneer, golden	cl. each	2.00	
Red Gold Strain	gr. each	3.00	

HEART'S DESIRE TYPE	Size	6-7"	7-8"	8-9"	9-10"
Division VII B. bowl-shaped					
Heart's Desire, mixture	gr. \$50	\$ 60	\$ 70	\$ 80	
Inspiration Strain, pink	gr. each	\$2.00			
New Era, largest white	cl. 50	60	70		
Sunlight, A.M.R.H.S. '61	cl. each	\$2.00			
T. A. Havemeyer, bronze	cl. 40	50	60	70	
GOLDEN SHOWERS TYPE					
Division VII C.	6-7"	7-8"	8-9"	9-10"	
Cathedral, golden	cl. each	\$6.00			
Golden Showers Strain	gr. 50	60	70	75	
Gold Standard	cl. each	\$6.00			
SUNBURST TYPE					
Division VII D.	6-7"	7-8"	8-9"	9-10"	
Bright Star, A.M.					
orange & white	cl. 36	40	45	50	
Coraline, coral, A.M.	cl. 75	80	90	100	
Good Hope, new	cl. 60	70	80	85	
Golden Sunburst Strain	gr. 45	50	60	65	
Happy Day, orange	cl. 50	60	75	80	
Ivoryine, white	cl. 40	50	60	65	
Lemon Cup	cl. 50	60	75	80	
Orange Sunburst Strain	gr. 70	80	90	100	
Pink Sunburst Strain	gr. 160	175	200		
Silverine, white	cl. 90	100	120	125	
Silver Sunburst Strain	gr. 30	40	45	50	
Stardust, white & amber	cl. 60	70	80		
Sunburst Mixed,	gr. 30	36	40	45	
Thunderbolt, A.M. '61	cl. 60	70	80		
ORIENTAL LILY HYBRIDS					
Division VIII.	6-7"	7-8"	8-9"	9-10"	
RED					
Empress of India, A.M. '62	cl. each	\$12.00			
Imperial Crimson	gr. 100	120	145	175	
Jamboree Strain, A.M.	gr. 100	120	145	160	
Jillian Wallace, A.M.	cl. each	\$1.50			
Potomac Strain	gr. each	\$1.50			
Red Band Hybrids	gr. 100	120	145	160	
WHITE					
Empress of China	cl. each	\$16.00			
Flying Cloud Strain	gr. each	\$4.00			
Imperial Silver Strain	gr. 100	120	145	160	
PINK					
Pink Glory Strain	gr. each	\$2.00			
GOLDEN BANDED					
Empress of Japan	cl. each	\$32.00			
Angel Wings Strain	gr. each	\$6.00			
Imperial Gold Strain	gr. 120	140	150	175	
SPECIOSUM VARIETIES					
6-7"	7-8"	8-9"	9-10"		
Red Champion Strain	gr. 36	40	45	52	
Superstar Strain	gr. 60	75	90	100	
White Champion Strain	gr. 40	50	60		

LILY SPECIES	Size	3-4"	4-5"	5-6"	6-7"	7-8"	8-9"
Division X.							
amabile	\$ 24	30	36				
amabile luteum	30	36	45				
auratum var. platyphyllum				60	70	80	
brownii var. australe	150	200					
cernuum	36	40					
concolor	30	36					
concolor var. coridion	60	75					
formosanum var. pricei	20	24					
formosanum Wallace Strain	20	24					
formosanum var. wilsoni	20	24					
japonicum var. platyfolium		50	60				
kelloggii	300	400					
lankongense	24	30					
longiflorum var. Croft				24	30	42	
martagon (pink form)			60	75	90		
martagon var. album			65	75	90		
martagon var. dalmaticum			200	250	300		
monadelphum		100	120				
nepalense var. robusta	100						
papilliferum	200						
polyphyllum	500						
pumilum (tenuifolium) Coral Lily	12	18					
pumilum var. Butterball	500	600					
pumilum var. Golden Gleam	12	18					
regale				16	18	24	
speciosum var. album				40	50	60	
speciosum var. rubrum				36	40	45	
taliense	100	120					
tsingtauense		175					
wardii	120	150					
wilsoni var. flavum		30	36				

NEW FOR 1963
ADAGIO, crimson-red Ea. \$3.00
CORSAGE, pink. Each \$1.50
OVERTURE, pastel pink, Ea. \$3.00
SONATA, coral-pink Each \$2.00
TARANTELLA, pastel-orange Each \$2.00
TOCCATA, coral Each \$3.00

The Complete BOOK OF LILIES

The authoritative and popular text on all lilies — new and old, by Rockwell, Grayson and de Graaff. 352 pages—22 color illustrations.

Retails for \$5.95 to your customer
Your Price \$4.00 Net Postpaid

It is obvious and customary in the trade that large orders merit a better price than small orders. For this reason, we have decided upon a definite scale of discounts, as follows, and orders from \$100.00 to \$500.00 will earn a 10% discount; from \$500.00 to \$1,000.00 will earn a 15% discount; from \$1,000.00 to \$2,500.00 will earn a 20% discount; from \$2,500.00 and over will earn a 25% discount.
These discounts are for all combined purchases in the full calendar year and are in addition to the usual 2% for cash within ten days from date of invoice.
These discounts apply only to orders placed with us for delivery within the United States of America by bona-fide horticultural dealers. Because of the complications connected with the export of all horticultural products, we cannot possibly allow discounts to any foreign dealer or grower, beyond the usual 2% discount for payment within ten days from date of invoice.

Jan de Graaff

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Box 512, Gresham, Oregon, U.S.A.

Phone: MOhawk 5-4498

Office Hours: Monday through Friday
8:30 a.m. to 4:30 p.m. Pacific Coast Time

1963 CROP

DISPLAY-PACKAGED LILIES DISPLAY-PACKAGED

C-1.—STORE COLLECTION—'63

In bulk pack—25 bulbs per bag.
Packed in our attractive display
case, with color pictures, plant-
ing instructions and banner.

Size Each

25 Enchantment	5-6"	\$.20	\$5.00
25 Fiesta Hybrids	5-6"	.28	7.00
25 Golden Chalice	5-6"	.24	6.00
25 Mid-Century Mix	5-6"	.20	5.00
25 Olympic Hybrids	6-7"	.24	6.00
25 Prosperity	5-6"	.24	6.00

Shipping Weight—35 lbs.

Catalog Value\$35.00

C-1 — 150 bulbs in all, 25 of
each variety, offered at.....\$32.00

C-2.—FORCING COLLECTION

In bulk pack—25 bulbs per bag.
Packed with forcing instructions.

Size Each

25 Harmony	5-6"	\$.30	\$7.50
25 Destiny	5-6"	.26	6.50
25 Golden Chalice	5-6"	.24	6.00
25 Croesus	5-6"	.24	6.00
25 Enchantment	5-6"	.20	5.00
25 Cinnabar	5-6"	.36	9.00

Shipping Weight — 35 lbs.

Catalog Value\$40.00

C-2—150 bulbs in all, 25 of each
variety, offered at.....\$36.00

C-3.—DISPLAY COLLECTION - '63

8 bags each of 6 varieties, packed 3 bulbs per bag,
in polyethylene bag with peatmoss, color label on
each bag, in our 6-compartment box, with banner.

Per
Size Bag

8 bags of 3 Auratum Platyphyllum	6-7"	\$1.55
8 bags of 3 Enchantment	6-7"	.77
8 bags of 3 Golden Clarion	6-7"	1.13
8 bags of 3 Olympic Hybrids	6-7"	.77
8 bags of 3 Pink Perfection	6-7"	1.01
8 bags of 3 Red Champion	6-7"	1.13

Shipping Weight — 35 lbs.

Catalog Value\$50.88

C-3 — 8 bags of each variety.....\$48.00

C-4.—CENTURY COLLECTION—'63

100 bags of 4 varieties, each bulb
individually packed in polyethylene
bag, with color label, in our attrac-
tive new 4-compartment display case,
with banner.

Size Each

25 Golden Clarion	6-7"	\$.41	\$10.25
25 Olympic Hybrids	6-7"	.29	7.25
25 Enchantment	5-6"	.25	6.25
25 Prosperity	5-6"	.29	7.25

Shipping Weight—25 lbs.

Catalog Value\$31.00

C-4 — 100 bags, individually
packed\$30.00

C-5.—ECONOMY COLLECTION—'63

In bulk pack—25 bulbs per bag, with
peatmoss. Packed in our 4-compart-
ment display case, with color pictures,
planting instructions and banner.

Size Each

25 Royal Gold	6-7"	\$.36	\$9.00
25 Enchantment	5-6"	.20	5.00
25 Prosperity	5-6"	.24	6.00
25 Olympic Hybrids	6-7"	.24	6.00

Shipping Weight — 25 lbs.

Catalog Value.....\$26.00

C-5—100 bulbs, with one picture of
each item, offered at.....\$25.00

C-6.—COUNTER COLLECTION - '63

12 bags each of 6 varieties, packed one bulb per bag,
in polyethylene with peatmoss, color label on each
bag, in our 6-compartment box with banner. Per

Size Each Bag

12 bags of 1 Enchantment	5-6"	\$.25	\$3.00
12 bags of 1 Auratum Platyphyllum	6-7"	.55	6.60
12 bags of 1 Golden Clarion	6-7"	.41	4.92
12 bags of 1 Olympic Hybrid	6-7"	.29	3.48
12 bags of 1 Pink Perfection	6-7"	.37	4.44
12 bags of 1 Red Champion	6-7"	.41	4.92

Shipping Weight — 30 lbs.

Catalog Value\$27.36

C-6 — 72 bulbs, individually packed.....\$26.00

SHIPPING WEIGHTS & DIMENSIONS

Our packed shipping cases weigh
approximately sixty pounds each.

The lilies are packed:

3-4"	600	6-7"	200	9-10"	75
4-5"	500	7-8"	175	10-11"	75
5-6"	300	8-9"	125	11-12"	60

Case Dimensions — 12" x 13" x 24"

Display Box Dimensions:

4-compartment box9 x 12 x 22"

6-compartment box9 x 12 x 32"

All boxes approved for parcel post,
truck and express shipments.



OR, MAKE YOUR OWN SELECTION

Packed in printed polyethylene bag, with peatmoss and color label, cul-
tural instructions and Oregon State Horticultural Certificate. We pack in
units of 12 bags of single bulbs and 8 bags of 3 bulbs per compartment.
Order 4 such units for the 4-compartment box—6 units for the 6-compart-
ment box. Add \$1.00 for display box and packing.

ONE BULB PER BAG

1 Black Dragon	6-7"	\$0.35
1 Cinnabar	5-6"	.41
1 Citronella	5-6"	.35
1 Croesus	5-6"	.29
1 Enchantment	5-6"	.25
1 Gold Band	6-7"	.55
1 Golden Clarion	6-7"	.41
1 Golden Sunburst	6-7"	.50
1 Green Magic	6-7"	.35
1 Moonlight	6-7"	.41
1 Olympic Hybrid	6-7"	.29
1 Pink Perfection	6-7"	.37
1 Prosperity	5-6"	.29
1 Red Champion	6-7"	.41
1 Royal Gold	6-7"	.41

THREE BULBS PER BAG

3 Bellingham Hybrids	5-7"	\$0.77
3 Cinnabar	5-6"	1.13
3 Citronella	5-6"	.95
3 Croesus	5-6"	.77
3 Destiny	5-6"	.83
3 Enchantment	5-6"	.65
3 Fiesta Hybrids	5-6"	.89
3 Gold Band	6-7"	1.55
3 Golden Chalice	5-6"	.77
3 Golden Clarion	6-7"	1.13
3 Harlequin Hybrids	5-6"	1.13
3 Harmony	5-6"	.95
3 Mid-Century Hybrids	5-6"	.65
3 Olympic Hybrids	6-7"	.77
3 Pink Perfection	6-7"	1.01
3 Prosperity	5-6"	.77
3 Red Champion	6-7"	1.13